

Fulltime



Maasdijk (Zuid-Holland)

- Good command of the English language
- Hands-on
- Result-oriented



# We are mushroom maniacs!

MitroFresh started in 2008 as a supplier of mushrooms of exotic premium quality. Today, we supply the tastiest exotic mushrooms, vegetables and fruits that nature has to offer. We provide customised packaging and palletisation solutions. We transport and distribute all over the world. Fast, fresh and customised! That is our motto.

We serve the entire chain by investing in sustainable and innovative (growing) locations in Europe. We supply wholesalers, retailers, catering companies and the hospitality industry, and are happy to let our customers, associates and employees experience our products by regularly cooking in our modern cooking experience facility.





## Sales accountmanager

As an account manager at Mitrofresh, you are responsible for sales & sourcing, turnover and profit. Together with the management and your colleagues from the sales and marketing department, you work on introducing, implementing, maintaining and expanding our customer base. You love to maximise sales while keeping quality, customer satisfaction and the final result in mind.

Are you commercially and communicatively strong? Do exotic fresh products appeal to you and do you speak more than one language? Then we are looking for you!

## What are we looking for?

- An education at HBO level, preferably salesoriented
- An excellent knowledge of the English language
- Command of the Dutch, German and/or third language
- Ability to anticipate market developments
- Broad commercial experience (in AGF is an advantage)
- Team player who can also work well independently



#### What are you going to do:

- Sell to existing and potential new customers to reach realistic targets
- Develop and maintain a customer database
- Build and maintain relationships with customers
- Generate and qualify leads, seek and develop customer leads
- Ensuring that all sales administration is completed on time according to high standards
- Ensuring good communication with warehouse colleagues so that your orders are handled accurately and on time.

#### What are your skills:

Negotiating

iating Persuading

Customer-oriented

result-oriented

Stress resistant

Go-getter

- Flexible
- You enjoy taking initiatives that win market share and achieve results.





## Would you like to grow with us?

Can you identify yourself with this description for Back office assistant sales and are you up for the challenge?

We look forward to receiving your CV and a brief motivation at hr@mitrofresh.com.

### Interested?

For more information about the vacancy, please contact HR on 0174-245543. Or take a look at www.mitrofresh.com

### What do we offer

Being just a little bit different also manifests itself in the way we treat our staff. We offer more opportunities to work flexibly and look mainly at results rather than input.

Due to the rapid growth of our company and its ambitious plans, there is plenty of room for growth

Naturally, you will receive an appropriate salary package and good secondary benefits, and we encourage further training and development within your field of expertise.